



FARMERS COOP SOCIETY

[farmerscoopssociety.com](http://farmerscoopssociety.com) | Spring 2021



A large orange agricultural sprayer truck is shown from a low angle, spraying a fine mist over a dense field of green corn plants. The sky above is clear and blue.

# TECHNOLOGY INVESTMENTS IMPACTING YOUR OPERATIONS

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# Company Comments

**John McDaniel**  
CEO

Spring has sprung and with the much warmer weather, we are ramping up for a busy spring. As everyone is well aware, agriculture and the broader U.S. and world economies have gone through significant disruptions over the last 12 months, and it will likely be some months down the road yet before most industries get back to pre-COVID activity. Supply chain shortages and changes in consumer consumption and buying behaviors will be with us for the majority of 2021 and possibly permanently, as companies are making long-term changes in how they operate. With all that said, we are currently benefiting from much better grain and livestock markets and recovering demand and consumption for agricultural goods.....in the case of exports, record demand (thanks to the Chinese).

Our feed business is continuing to make steady improvements with operational efficiency and execution, focusing heavily on quality, consistency and performance. While volumes are down so far this fiscal year, with the industry's financial struggles, we are staying focused on the long-term and servicing the customer at a high level.

While we are all happy with the higher grain prices this year, crop year '20/'21 profitability has been a struggle so far for the commercial elevator business, as there are negative returns to storing grain with inverted futures markets. Plans are underway to add 750,000 bushels of grain storage to our Boyden location to improve harvest logistics there and reduce the amount of corn we put on the ground each year. This bin will be ready for use this fall. Ensure that you are taking advantage of the highest grain prices (old crop and new crop) seen in many years and marketing part of your new crop production prior to planting, with a plan in place to scale up your selling as we see market volatility through the early part of the summer. If the Chinese do not come back to the U.S. again as large buyers of the 2021 crop and we have no weather issues with the U.S. crop, prices will look dramatically different this fall.

Excellent fall weather has translated into a good fall for our anhydrous, dry fertilizer and lime applications and given us and our customers a good start for spring field work. With commodity prices at current levels and the relative crop price to fertilizer price ratios (best in years), do not short-cut your crops yield potential by not establishing an adequate crop nutrient and PPP plan. We will have new sprayers and spinners, as well as tendering equipment, running this spring to improve our ability to cover more acres each day.

We are also growing the capabilities of our hog barn maintenance/service team, as we see the growing need for barn upgrades and improvements driven by the increasing standards required by the feeders and integrators.

As always, let us know what we can do to improve upon our service to you and thank you again for the opportunity to earn your business.

Stay Safe!

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# WHAT DOES Precision Ag MEAN FOR YOUR FARM?



**Kevin Rozenboom**  
PRECISION AG MANAGER, CCA

I have been involved in the retail ag business since the early 2000s and, from my beginning, precision ag was part of the everyday vocabulary that was used in many agronomy departments. Today, "precision ag" is still a frequently used phrase, but I believe that many do not really understand the full scope of what "precision ag" really means to a grower. I would like to take a review of the past, present, and what I believe to be the future of precision ag technology.

## 1990s

Many point to the combine yield monitor as the first big innovation for precision ag in the early 1990s. I believe that GPS technology was the main tool behind it all. GPS mapping not only helped with making the first yield maps, but also advanced soil sampling from 1–4 samples per field into a grid sampling

program which was followed by variable rate technology of P, K, micros, and Lime. Still today, grid sampling is one of the best ways to help improve your bottomline. Even if you have fields with a long manure history, grid sampling at a 4.4 acre or 2.5 acre will show a positive ROI from balancing the soil pH



level of a field and unlock some of the nutrient potential you have built up from years of history. Grid sampling helps to apply the right rate in the right place. You cannot find the issue if you do not have a way to measure it first!

## 2005-2012

Fast forward a few years (2005-2012), and many of the next series of changes in precision ag came through equipment. Auto-steer systems became more affordable, section control of planters and sprayers was an option, and variable rate planters came to the market. Improved RTK availability spread throughout the country, and this added the ability for tile installations to move from laser-based control systems to RTK GPS control systems. Data collection grew largely year over year, and data analysis programs became a way to manage years of yield maps. We used this data and began to look at all the efficiencies we gained from this era. Seed and chemical overlaps resulted in year-over-year savings. Auto-steer reduced the physical fatigue and allowed growers to get more acres done per day.

During this same period, innovations in sensor technology came along too. EC (electro-conductivity) soil maps and light-based plant sensors developed in this time frame. EC soil maps helped define a better soil and sub-soil map than the current SSURGO county maps. An EC soil map helped show us more behind the curtain information than we knew before. Many of the light-based sensors pointed to identifying the nitrogen content and health of corn and wheat. The nitrogen sensors were very useful yet never became widely accepted.

## 2012-Now

Since 2012, planter technology has evolved to include electric drives, hydraulic downforce, multi-hybrid planting, and soil sensors that measure temperature and organic matter on the go. Application systems have improved the ability to apply side-dress nitrogen in a more

efficient way. Chemical application used nozzle technology to minimize chemical drift. Also, GPS systems have improved to give us 1-inch repeatable accuracy without the need for RTK base stations. Satellite-based imagery has been improved both in frequency and quality. UAV/drones are widely available for scouting and/or high-quality field images to the point that they can identify insects that are sitting on plant leaves. These UAVs can be outfitted with crop sensors to show plant deficiencies and plant health evaluation. Precision ag has a lot of different facets to it. Many are very beneficial in the right conditions.

## The Future

In the future, precision ag will continue to expand into new areas that we have not dealt with today. These are just thoughts of how I see precision ag moving into the next 5–10 years:

- 1 - Imagery will grow to be part of monitoring the real-time change of our field conditions.
- 2 - Soil and plant sensors will help refine and measure plant nutrients and available water.
- 3 - Application equipment will improve to find better ways of applying nutrients in a way that increases the plant uptake and increases yield through this technology advancement.
- 4 - Measuring and understand what good soil health is along with soil-carbon sequestration. I see this changing the way some farms meet the demands of the end-user or consumer.
- 5 - And finally, vehicle autonomy will grow because the need of labor and narrow windows of time.

Looking back at all the innovations in agronomy over the last 20+ years, we have seen great change and improvements to what we do, how we do it, and why we do it. FCS is committed to finding new and profitable ways to bring these new advancements to your operation. We look forward to the next 20 years. I can't wait to see where we go and how we continue to succeed with current and future generations.



# Brighter Days Ahead FOR THE SWINE INDUSTRY?



**Kiefer TeGrootenhuis**  
SWINE SPECIALIST

It was no question that the year 2020 brought everyone in the swine industry new challenges and some hardships. Between packing plant shutdowns and a tough stretch of market prices, most of us are glad to have the year 2020 behind us and look ahead to what 2021 has to offer.

Although it seems like 2021 should yield a brighter future for the swine industry, this year is not starting out as expected. We have seen a number of factors that are causing some turmoil and uneasiness within the industry. For starters, the price of feed inputs has jumped up significantly over the past couple of months, which makes for tighter margins when feeding pigs. Another factor that has caused tighter margins is the pig health, especially in the sow farms. Poor health has limited the number of Isowean and feeder pigs that are available for purchase on the open market, causing the price for them to shoot up.

As a result of some increased inputs and poor pig health, we are seeing some hog sites start to come open. With spaces not being so tight in the nursery and finishing world, barn owners and contract feeders need to make sure that

they are going the extra mile when it comes to everyday chores and maintenance on their sites.

Even though 2021 has started off going down a bit of a rocky road, it seems that the future could hold a much smoother ride. The price discovery for marketing hogs seems to be heading in the right direction. This is probably due to increased demand for pork within the United States and the continued export demand that we have been experiencing. With major health issues in China's hog industry, they have continued to import American pork in higher volumes since 2019. Experts are also expecting total pork production to increase by 1% in 2021 over the previous year, which could be promising news for contract production and sites that are currently sitting without pigs.

Overall, let's hope that 2021 holds a brighter future for the swine industry as a whole than what we experienced in 2020. There are sure going to be continued pressures and uneasy times in the near future, but, as we look further down the road, it seems like there could be some things to look forward to as well!



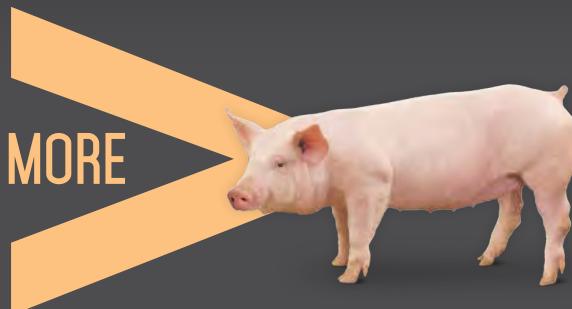
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# Spring MANURE APPLICATION



**Jeff Koops**  
NUTRIENT MANAGEMENT SPECIALIST/TSP

Typically, liquid manure in NW Iowa is land-applied in the fall, as it gives us the greatest timeframe to get manure pumped. However, fall conditions are not always fit to apply manure, and fall manure application can lead to higher soil erosion losses and nutrient losses through leaching, volatilization, and runoff.

Early fall manure application, applied when the soil temperature is above 50 degrees, can have detrimental effects on yields and can be a costly decision. In Iowa State field trials, late fall manure application on corn/bean rotation averaged 40 bushel/acre greater yield than early fall manure application when soil temperatures were above 50 degrees. In the same study, spring manure had an 18 bushel/acre yield advantage over late fall applied manure, and, similarly, a 38 bushel/acre yield advantage in continuous corn was seen when manure was spring-applied versus late fall (3 yr studies from 2016-2018).

Obviously, not all of our manure can be applied in the spring, but there is certainly strong evidence that spring manure application can be advantageous versus early fall manure application when soil temperatures are above

50 degrees and may be worth looking at trying.

Other advantages of spring-applied manure are reduced soil erosion, reduced nutrient loss, and less nitrate loss from tile lines.

Kris Kohl, ISU Extension Ag Engineering Specialist, offers some tips on applying spring manure and reducing compaction:

1. Lower tire pressure to the lower end of the tire manufacturer recommended range.
2. Wait for soil conditions to support loads.
3. Till end rows where traffic has caused the most compaction.

Spring manure does take a little more planning and patience. Doing things like driving on the same track on the end rows and then deep tilling this afterwards are very important. Letting the field dry a little after application and then field cultivating (not disking) prior to planting to avoid clodding will make for a better seed bed and hopefully get the crop off to a better start.

Sometimes a little trial and error are necessary, but farmers who consistently spring apply manure attest to the benefits of higher yields.

# MANURE APPLICATOR LICENSING

Just a reminder that applicator licenses expire March 1. Live training for renewals and certification ended February 26, but applicators are still able to take training online ([www.iowadnr.gov/manureapplicator](http://www.iowadnr.gov/manureapplicator)) or contact your local Iowa State University Extension office to schedule a video training.

## SAY HI TO KRISTI JOHNSON!

Kristi has been helping our Agronomy Department and Jeff Koops, our Nutrient Management Specialist, over the past year, and we wanted to introduce her to you and encourage you all to say hi to her when you see her!



Kristi grew up in Sioux Center but now lives on a family farm outside of Craig with her husband, Joel. Together, they have two children who are out of the house. Their daughter, Taylor, is a nurse at an ER in Brookings, SD, and their son, Ross, is a senior at Iowa State University where he's studying Elementary Education.

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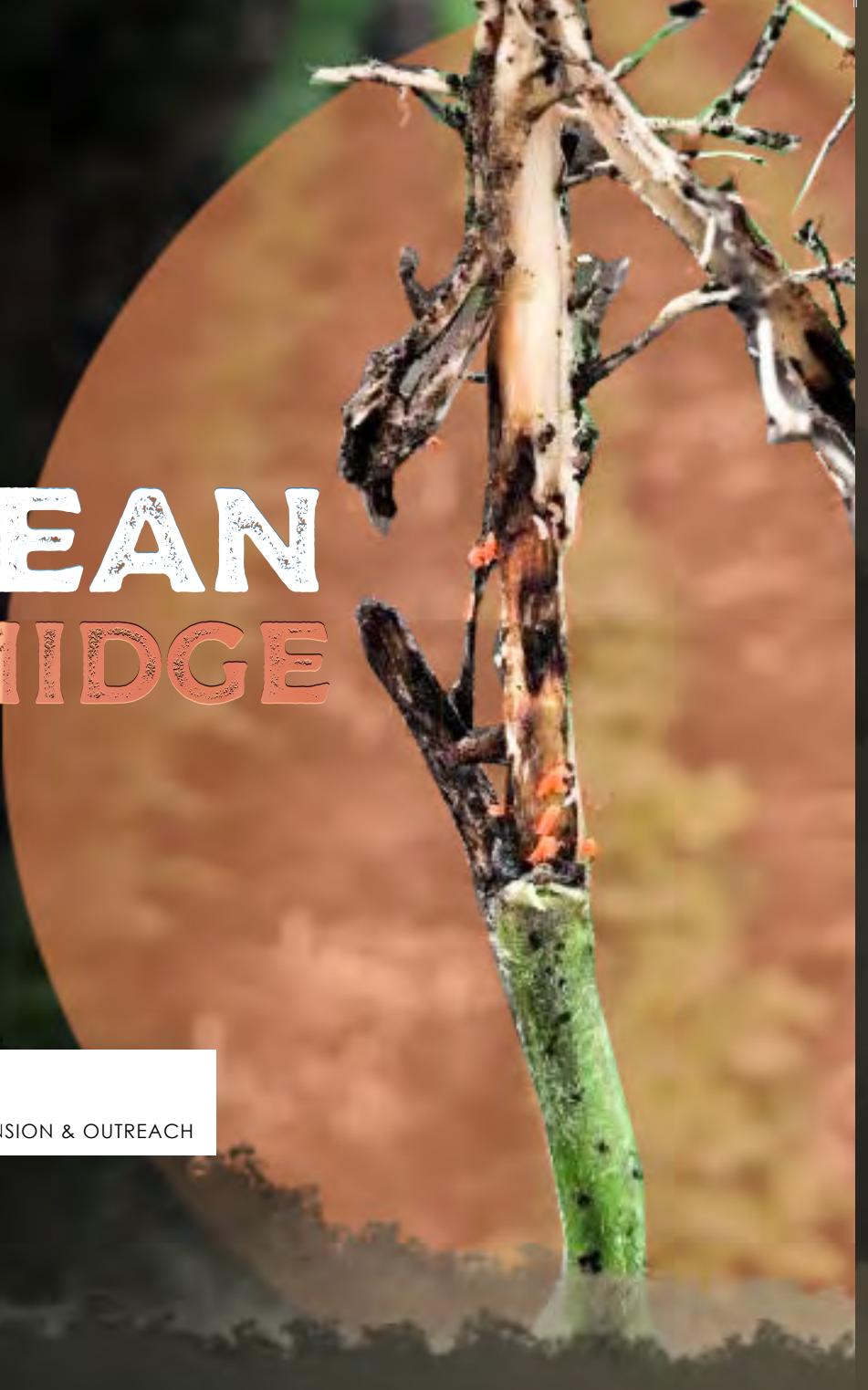
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Securities offered through LPL Financial. Member FINRA/SIPC. Investment advisory services offered through LMC Financial Advisors, a registered investment advisor. LMC Financial Advisors and LPL Financial are non-affiliated entities.

Kristi splits her time between the Sioux Center Agronomy Office and the Sioux Center Main Office. She assists Jeff Koops with updating manure management plans, billing, and boundary mapping when she's at the Sioux Center Main Office. When she's at the Agronomy Office, she's helping Becky with agronomy billing, SoilMap blend sheet reports, and anything else Becky needs. She's enjoying learning new things and working with new people. Kristi says the team environment makes it fun, and she is always doing something different.

Fun Fact: Kristi loves bowling! It's a special time for her and her family, and she looks forward to continuing that with her son.

We are so happy to have you on the FCS team, Kristi!



# SOYBEAN GALL MIDGE



**Joel DeJong**  
FIELD AGRONOMIST  
IOWA STATE UNIVERSITY EXTENSION & OUTREACH

Soybean gall midge was first noted in Northeastern Nebraska in 2011 and Eastern South Dakota in 2015. Midge infestations were isolated and spread slowly before detected in Northwestern Iowa in subsequent growing seasons. In 2018, soybean gall midge spread quickly and was confirmed in 65 counties, including 16 in Western Iowa.

Significant yield loss was reported on the edge of many midge-infested fields during the 2018 growing season. Although it could be found on the edges of several soybean fields in 2020, damage didn't appear to be as widespread or severe in Iowa. However, Nebraska reported quite a bit of damage in 2020. Yield loss estimates on a small sample of plants from a heavily damaged field indicate complete yield losses from the field edge up to 100 feet, with about 20% yield loss 200 and 400 feet from the field edge.

A lot of research has been conducted in Iowa, Nebraska, and Minnesota over the last few years to better understand this pest and attempt to identify management practices to reduce yield loss. So far, no fully-effective treatment option exists, although several are being evaluated.

Soybean gall midges overwinter in the pupa stage, mostly located within a couple of inches of the soil surface. Adult emergence traps show that overwintering midge adults are coming from where beans were grown the previous year. One study is looking at doing fall tillage in that area with mixed and minimal positive results so far. Mowing

the field border just before emergence of adults has also been tried—again, with limited positive results to-date.

The overwintering larvae have begun to emerge from the soil around the 10th to 14th of June the last two years. Emergence of this generation has extended over 25 days on average. Several foliar application trials have been conducted to see if this would reduce the damage, including a trial I have conducted in Plymouth County the last two years. Success from foliar insecticides has been very limited which, I believe, is due to the long time period that these insects emerge and that the eggs are laid in the cracked lower stems of soybeans, keeping them from getting direct exposure to



insecticide applications. Other evaluations that are ongoing are several seed treatments and sorting through hundreds of genetic lines looking for signs of resistance. So far, a little positive news—but not much. One treatment showing some promise is the use of Thimet insecticide T-banded at planting time. It is labeled for use in soybean, and, at a couple of sites, it has shown a reduction of injured plants and increased yield. A site at Dordt near Sioux Center showed a positive response, but a site at the NW Research Farm was more mixed. Since injury is often much worse at the field edge, I might consider trying it on the end rows adjacent to where soybeans with damage were found the year before.

To learn more about this pest, consider going to the Midwest clearinghouse at <https://soybeangallmidge.org/>. Great scouting hints can be found there along with three recordings from January discussing a lot more current knowledge of this pest. That series featured university extension specialists from our nearby states. For other questions, please visit with your local agronomist or contact me at the Plymouth County Extension Office.

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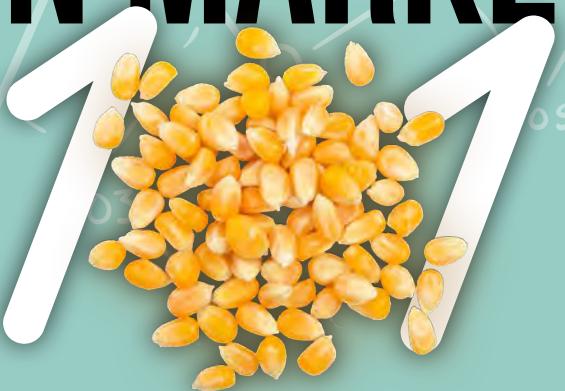


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# GRAIN MARKETING



**Braden Kooiker**  
GRAIN MARKETING SPECIALIST

2020 was a year of anomalies and depending on your perspective, it was a year to remember or a year you would like to forget. Grain markets started out the year in good shape until March, when it seemed like everything fell apart, and we spent much of the growing season wondering if they would ever recover. When August came around, the widespread drought-like conditions and aftereffects of a summer derecho took center

stage, and the grain markets began their long march upward. The question becomes what lessons can we take from a year that was marked by a global health crisis and an unforeseen late summer drought? The lesson: have a plan and strive to execute it.

A marketing plan can be simple, or it can be complicated, but it should always start with an understanding of what your true





costs are. There are several ways to determine your production costs. Many producers have a relationship with a financial advisor, or they may use a resource such as the Iowa State University Ag Decision Maker (the Ag Decision Maker can be found at [extension.iastate.edu/agdm/](http://extension.iastate.edu/agdm/) and offers a wealth of information).

Once you have a clear understanding of your true cost structure for your farm, you can identify what price point you need to achieve for your grain to cover your costs at different production levels. A recommended course of action would be to start making incremental sales at or above your breakeven price point. The purpose of this strategy is to reduce your price risk while helping to ensure that you cover your production costs. It is often best to be proactive in your marketing. Market data for new crop corn and beans going back to 2015 shows that futures prices are often in the top 1/3 of their trading range prior to spring planting. It takes discipline to market early in the year, but, with a good plan that is well-executed, it can provide you with some of your best opportunities while reducing your risk levels before you ever put your seed in the ground. History tells us that the next, and often best, opportunity to price your new crop bushels comes sometime in late May through early July, shortly after planting season. By breaking up your grain sales into increments

and executing them within the proper time frames, it can reduce the burden that producers often feel to try and sell more of their crop at the highest point of the market (a strategy that often provides more disappointments than it does successes). Moving your average grain price into the top 1/3 market provides producers with a better return and far outpaces the average sales plan.

Developing a marketing plan can be difficult and often feels confusing. Farmers Cooperative Society offers a full suite of marketing tools that ranges from simple to sophisticated and Grain Marketing Specialists who are here to provide our producers with information and to help develop tailored marketing plans and strategies. The Grain Marketing Specialists at FCS are always available to sit down with producers to help develop a grain marketing strategy and to do periodic reviews of your strategy execution and performance. Your Coop is proud to serve you and to help put you in the best position possible to market your grain more effectively. If you are interested in the tools and opportunities that FCS has to offer, please contact Eastern Division Grain Marketing Specialist Braden Kooiker at 712-360-1261 or Western Division Grain Marketing Specialist Warren Drew at 712-360-1744.



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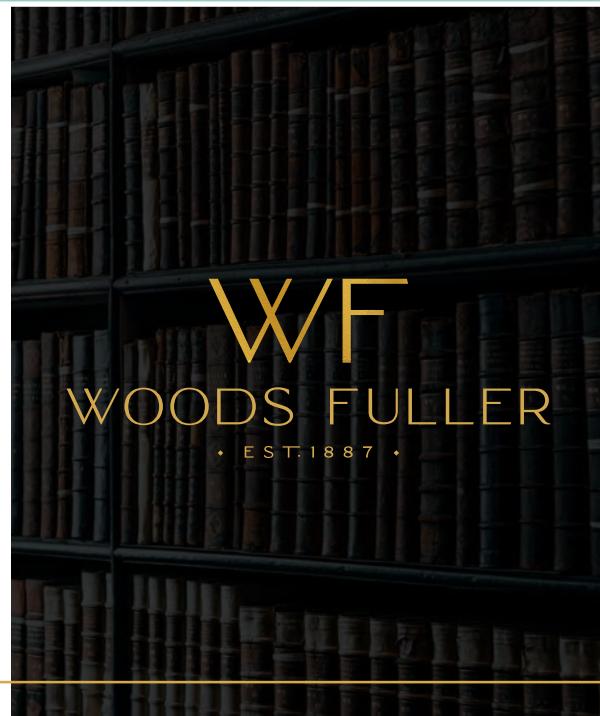
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# MINERALS MAKE A *Difference*

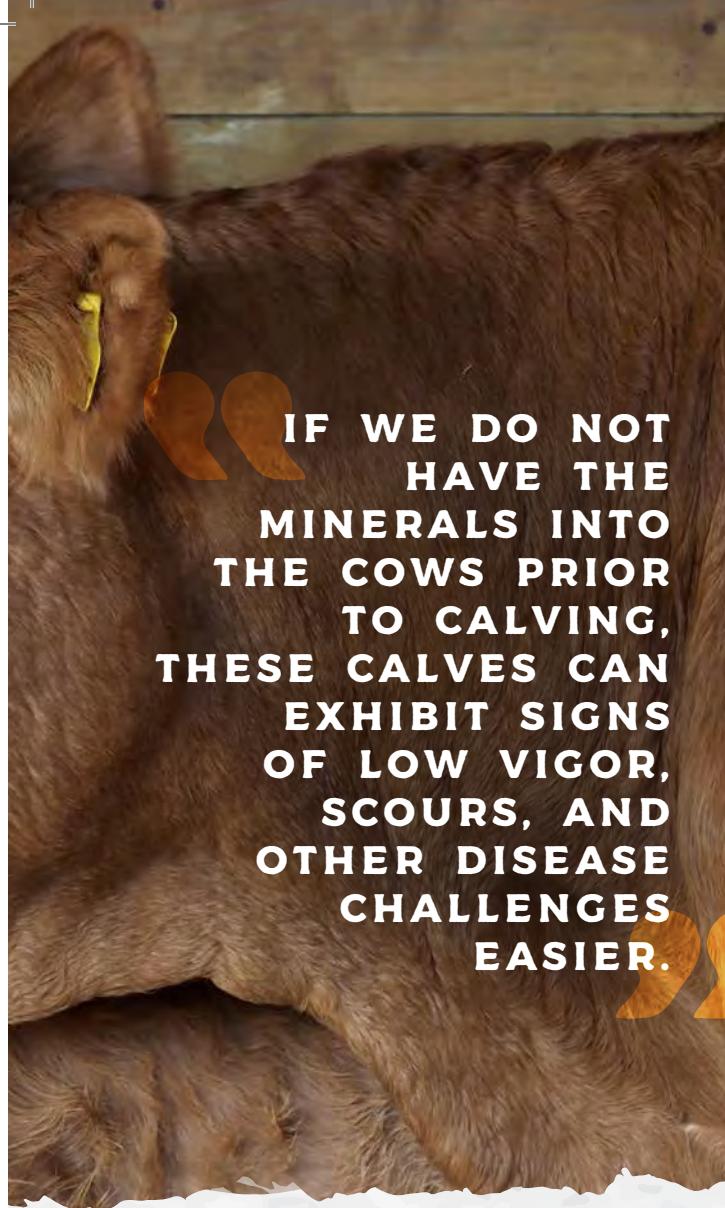


**Vern Oostra**  
BEEF SPECIALIST

Why should we spend all of this money on mineral? Does it really work? These questions are constantly being asked because some people do not know how mineral interactions affect all aspects of a cow's and calf's life. These interactions impact everything from hair coats, muscle development, appetite, fetal development, and even milk production. When these questions arise, we often attribute the success of the cow herd to how many bred cows we have and have had previous years. However, we often fail to note the value of

minerals in overall calf health and a tight calving window.

Whenever I think of the importance of minerals, I instantly think of cowherd success by way of herd pregnancies and how short of a window we can get these cows to calve in. The pregnancies that we have in a shorter window means that the cow herd is going to generate more pounds and a more uniform calf crop. Minerals play a huge impact on getting this done since the cow is raising



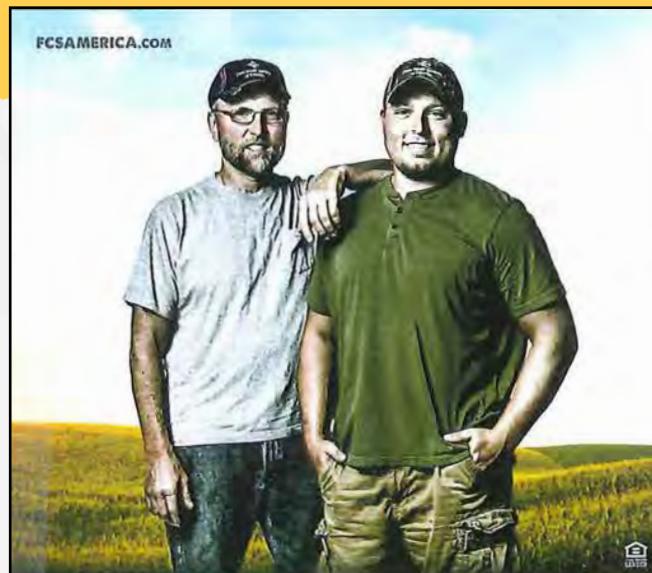
**IF WE DO NOT HAVE THE MINERALS INTO THE COWS PRIOR TO CALVING, THESE CALVES CAN EXHIBIT SIGNS OF LOW VIGOR, SCOURS, AND OTHER DISEASE CHALLENGES EASIER.**

a calf and trying to get bred. This means that the cow is essentially trying to eat for herself and her two calves. This has large implications on the cow's mineral status and the reproductive cycle of the cow. Any post-calving infection or decrease in feed quality and availability will directly impact the cow's mineral reserve and its ability to maintain the desired calving window.

Besides the impact on the calving window, minerals also impact the producer's ability to

produce healthy calves consistently year after year. We often think of calf health usually when it comes to weaning. However, the mineral status in the calf starts already prior to birth. If we do not have the minerals into the cows prior to calving, these calves can exhibit signs of low vigor, scours, and other disease challenges easier. Later, at weaning, calves are relying on these mineral reserves to be able to get them through the time of stress and decreased intakes. If your calves do not have these mineral reserves, the calf's ability to respond to vaccines and disease challenges decreases significantly.

So, in order to prevent these challenges in our cow herds, we need to make sure our mineral programs provide highly digestible minerals. Minerals such as the Purina Wind and Rain with Availa 4 will deliver these combinations and give the producers the ability to get to the desired mineral status in the cows and calves. These minerals often pay for themselves in ways that we often take for granted because they do all the behind-the-scenes type of work.

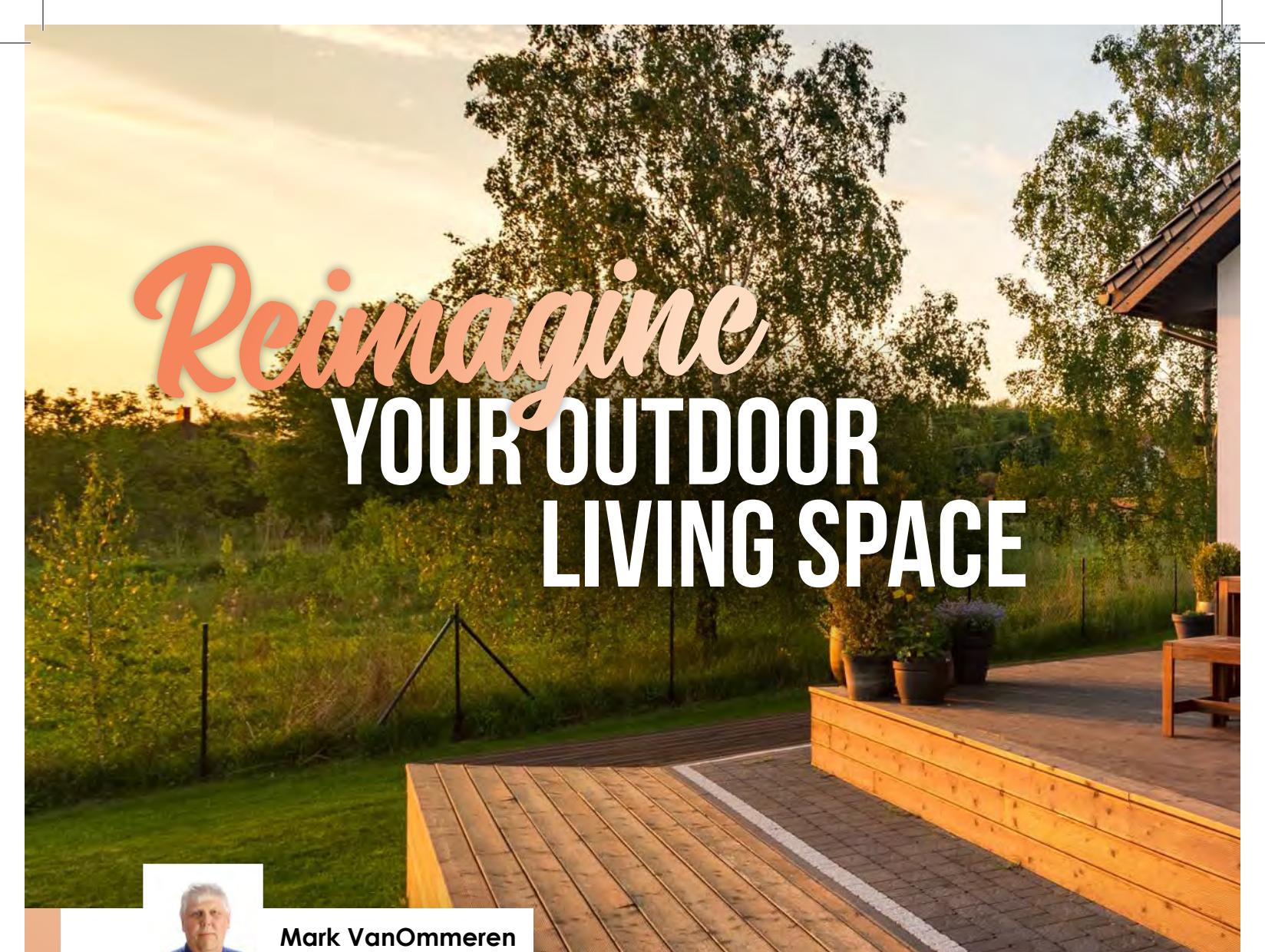


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# Reimagine YOUR OUTDOOR LIVING SPACE



**Mark VanOmmeren**  
ASSISTANT MANAGER

I think most of us will agree that 2020 was a challenging year and that everyone is ready to get outside and enjoy some outdoor activities. Some of these activities will involve the replacement or repair of existing outdoor living spaces or equipment, and some of these activities may be recreational or leisure in nature.

Outdoor patio living areas will play a crucial part in moving our lifestyle outside, and the How to Building Center is here for you, our customers, with the ideas, plans, and

products to enhance your outdoor living experience.

Is your wood deck in need of some TLC? The How to Building Center's paint department has the knowledge and the products in stock to professionally clean, stain, or recondition your wood patio decks. Perhaps your plans for this year include an entire deck replacement. Our deck designers can assist you with new deck design ideas and plans for your dream deck or patio area. We can also suggest some easy, low-maintenance products



to build and maintain your new outdoor living space.

Now that the seasons are changing, many of you will be ready to put your new vegetable or flower gardens in soon. The How to Building Center offers everything an avid gardener will need, from seeds, potting soils, and fertilizers, to our new feed-trough-style raised gardens. Spring is also the proper time to plan your lawn care program. The How-To Building Center is ready this year with a complete line of lawn fertilizers and

weed and insect control products to help you achieve and maintain a beautiful lawn—all season long. Once the lawn is growing well, we also offer a great selection of self-propelled and zero-turn mowers and gas or rechargeable electric trimmers to keep your lawn looking good. After the work on your patio, lawn, or garden is finished for the day, it's time to enjoy a good burger or steak on your new barbecue grill and relax with your family or friends in a new patio furniture set from the How-To Building Center, your source for all things spring!

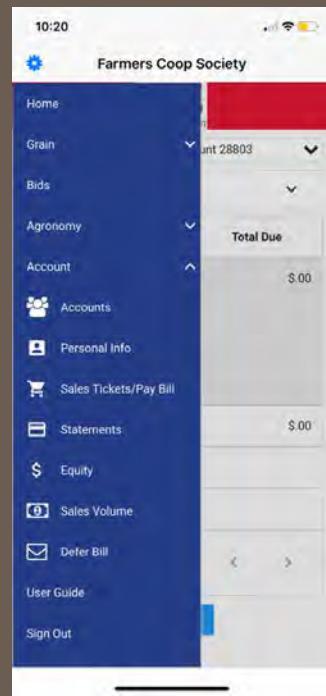
# TECHNOLOGY INVESTMENTS IMPACTING YOUR OPERATIONS

*Farmers Coop Society has seen several changes the past few years, from launching a new website, to redesigning our statements, to even offering a customer account app!*

We have been focusing on updating our technology and our customer communications the last several years. FCS understands the value of investing in technology that allows us to communicate easier with you, and it's been a priority across all divisions. We also know that investing in technology at our facilities will directly impact you and your time. We want to become faster, more efficient, and, in turn, make you more successful.

You may have heard of our Customer Account App, which can be downloaded on Google Play or the Apple Store. This is the easy and most efficient way you can sign up for scale ticket notifications and receive scale tickets during harvest. The best benefit is that one ticket can be sent to multiple people. This works best when you have more than one person in the operation. The FCS Account App also allows you to make a grain offer directly through the app. Take advantage

of market gains quickly by putting an offer in now! The FCS App also allows you to make your monthly payments through the app. No more hassle of dealing with checks and a slow postal service!



Our Feed Division has implemented and adopted several technology investments



the last several years. Sioux Center Feed Mill recently completed a new feed mill automation upgrade. The Beta Raven upgrade will increase our automation and allow us to reduce manual processes during the manufacturing. We have also developed a feed delivery notification app. This app notifies our caretakers and lets them know when a feed delivery is complete. Another app that our feed team is utilizing is Feed Allocation System (FAS). This software system helps verify feed delivery, monitors animal inventory, and allows you to order your feed by bin so easily. We continue to look for opportunities to help support our producers, whether it's helping with animal management tracking, increasing communications internally, or offering new and innovative products that help

you achieve the maximum performance from your animals. Our Feed Division will continue to work hard for you.

Grain has focused on customer notification technology improvements. Our focus has been to provide you with information that's relevant, timely and accurate. FCS grain sends out daily text messages with all of our locations' grain bids once the markets close. Need the bids faster? You can always find them on [www.farmerscoopssociety.com](http://www.farmerscoopssociety.com). We also send out our scale ticket notifications! Sign up

through the FCS Account App to start receiving those. We've also continued to invest in our locations. We know that our facilities are important, and they directly impact you. In the last two years, we've built a new bin in Melvin, a new bin in Alcester, installed a new scale in Little Rock,

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<b>FARMERS COOP SOCIETY: Corn</b> Alcester \$5.07 Boydton \$5.23 Irion \$5.19 Lime Creek \$5.08 Little Rock \$5.15 Melvin \$5.17 Ritter \$5.17 Sanborn \$5.21 Sioux Center \$5.25 Worthing \$5.07 Corn down 3 3/4 cents
<b>Beans</b> Alcester \$13.23 Boydton \$13.27 Irion \$13.27 Lime Creek \$13.29 Little Rock \$13.27 Melvin \$13.27 Ritter \$13.27 Sanborn \$13.27 Sioux Center \$13.27 Worthing \$13.24 Beans up 2 1/4 cents





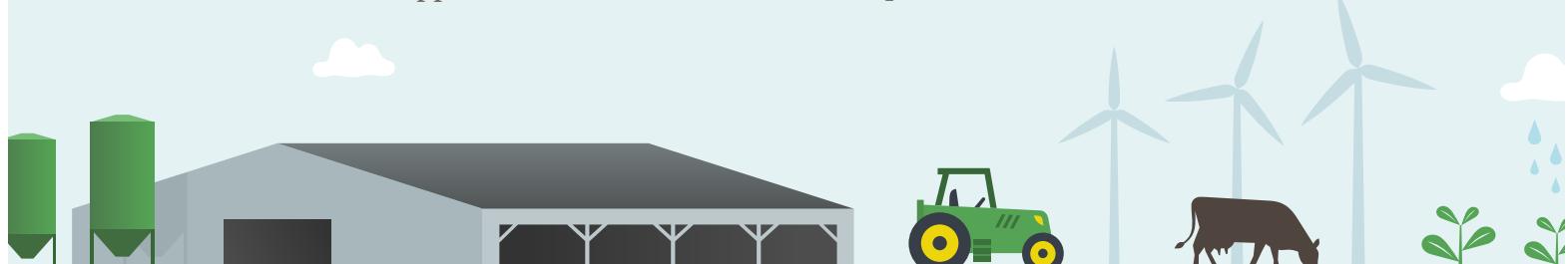
and put outside scale ticket printers at all of our locations. Hopefully, you've enjoyed the upgrading in our new facilities, and keep your eye out for more to come! We have several more projects that will be announced later this year.

Agronomy has also seen several technology investments over the past couple years. We've implemented a software system called SOILMAP, which has allowed us to have real-time tracking of all application and dispatch assets. The dispatch software electronically sends jobs to applicators in the field and increases visibility to our applicators, all while saving time and miles. Our applicators now know exactly how to get into the fields, ensuring the right field gets sprayed with the right product. We've also been able to integrate customer notifications into this software platform, this allows us to automatically notify customers once a field application has been completed. In addition, we've automated our blenders. This has taken some manual processes and allowed us to automate them, increasing our efficiency and accuracy. Over the last few years, we've also invested in some new application equipment. This allows us to spray more acres per hour, service more customers faster in a narrow application window, and



allow you to get back in the field faster. We expect to see more technology investments and more innovative product offerings from our Agronomy Division in the next few months. Innovation is more important in modern agronomy now than ever before, and developments have forever changed the way our farmers work. It increases yield, reduces waste, and increases efficiency.

At the end of the day, Farmers Coop Society wants to have technology in place that saves time and increases our job productivity. It's also important for us to increase communication to our customers and provide you with the information you want to have when you want to have it. We always want to invest in the right technology that works best for our customers. Technology advancements in agriculture have seen explosive growth over the last few years, and they can increase your yields, help you improve your animals' health, reduce waste, and decrease labor-intensive tasks. It's our promise to keep investing in your future, and, as our Vision Statement reads, continue to lead our producers with innovation and excellence.



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FARMERS COOP SOCIETY

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Sioux Center, IA 51250  
[farmerscoopssociety.com](http://farmerscoopssociety.com)



## EMPLOYMENT OPPORTUNITIES

### Agronomy Employee

Full-Time | Sioux Center

### Agronomy Employee

Seasonal | Sanborn

### Agronomy Applicator

Full-Time | Sioux Center & Sanborn

### Agronomy Truck Driver

Part-Time | Sioux Center

### Feed Order Writer

Full-Time | Sioux Center

### Feed Mill Operator

5:30am - 5:30pm | Ireton

### Location Manager

Full-Time | Ireton

### Truck Drivers

FT, PT, Seasonal

#### EXCELLENT BENEFITS:

- 401K Company Match: 50% up to 10%
- Advancement Opportunities
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